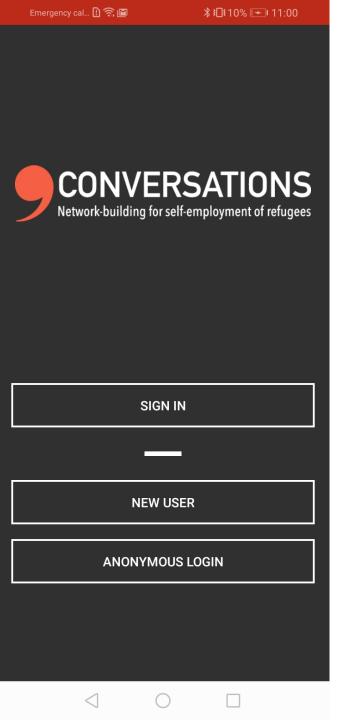


# 9 Conversations App

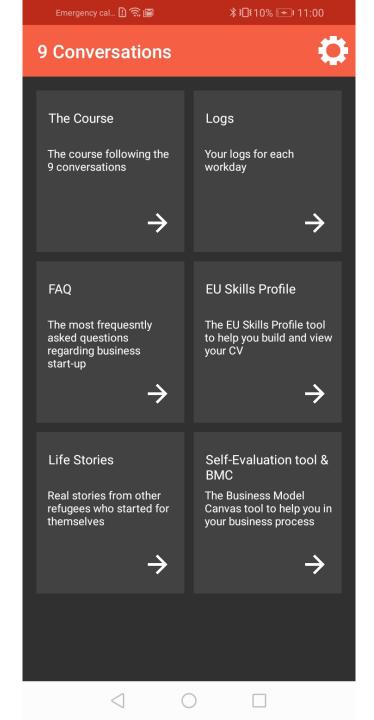
RETHINK Learning Technologies – Arne B. Mikalsen & Svein Even Skogen Multiplier Event 20. november 2020

- App presentation a walkthrough
- User case how to use the app



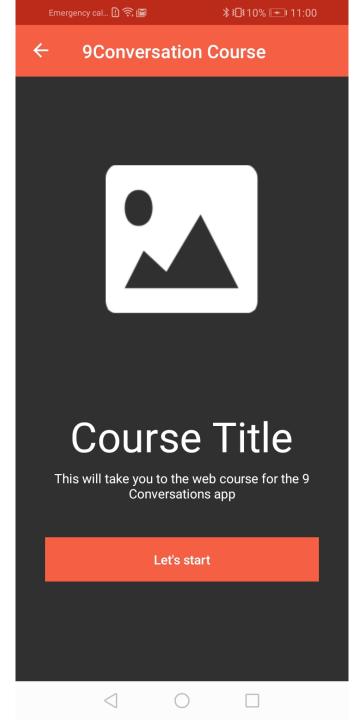
# App Characteristics

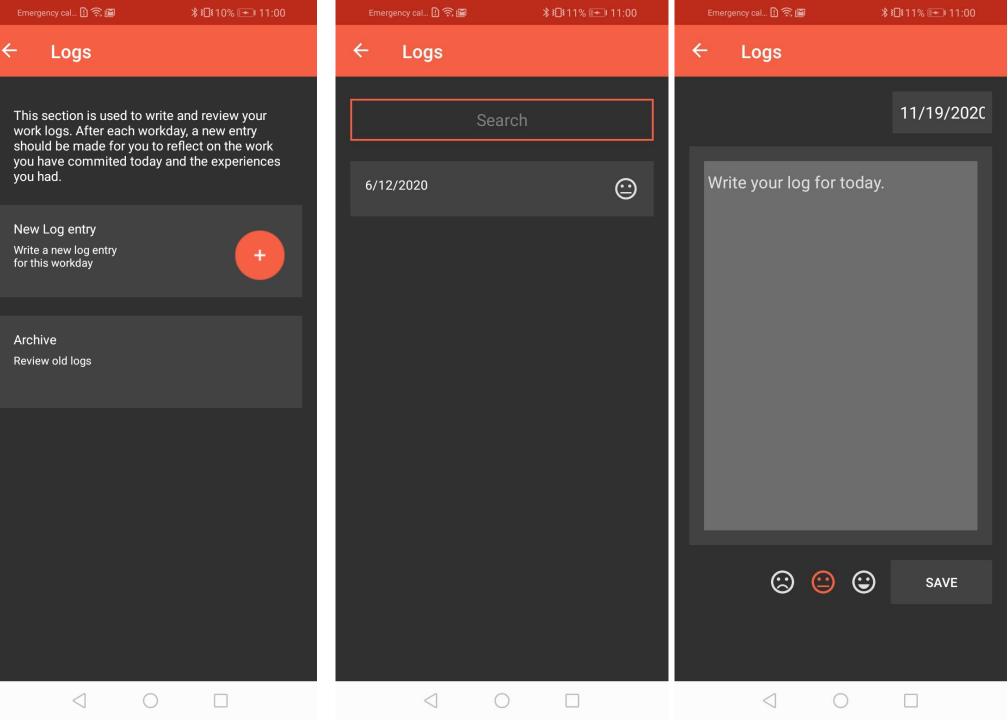
- Available in Android version
- Intention: A practical tool, inspiration, project results
- Developed in all project languages
  - English
  - Norwegian
  - Greek
  - Italian
  - Danish
  - Lithuanian
- User logon
  - Stores data in the mobile simplifies the GDPR process



# The Course

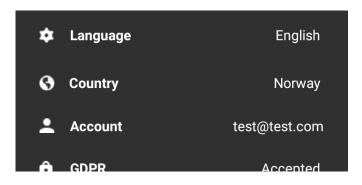
- Links to the course
- The course is run embedded with a browser in the app

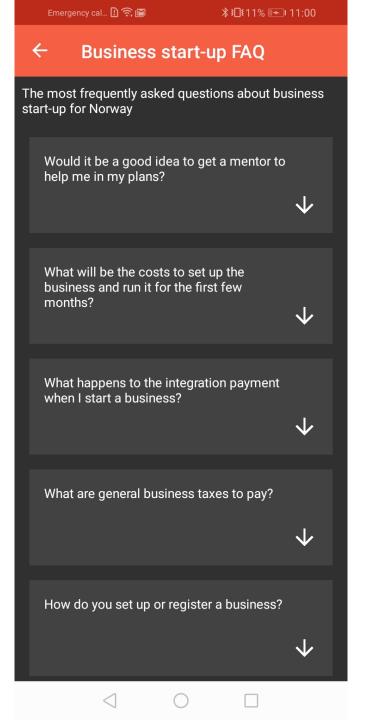


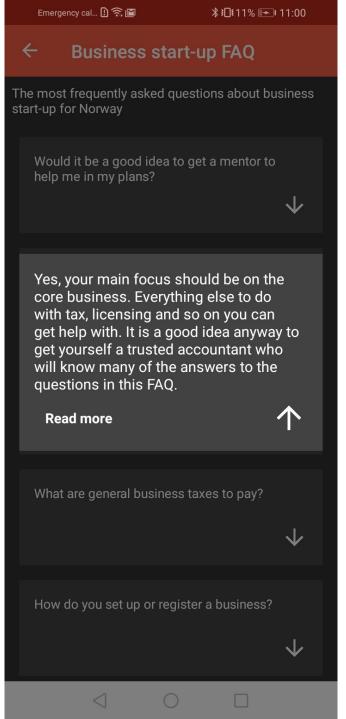


# FAQ

- Sums up the most frequently asked questions about business start-up
- Adapts to your region (from app settings)





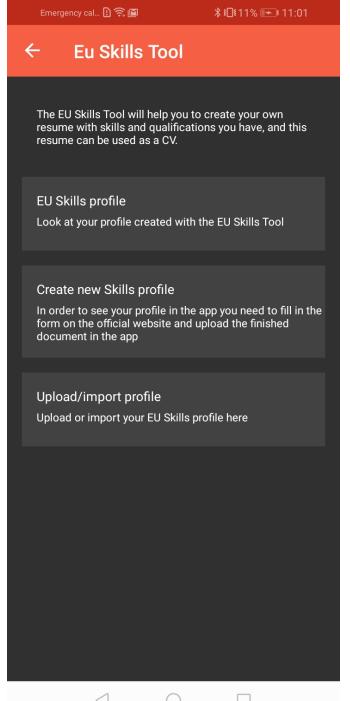


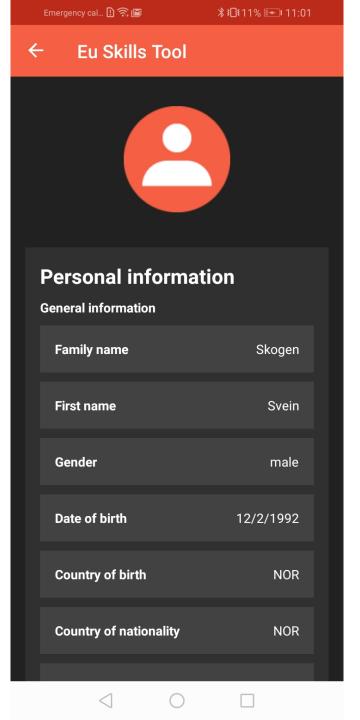
## EU Skills Profile

 Makes you able to upload your EU skills profile for Third Country nationals into the app

https://ec.europa.eu/migrantskills/#/

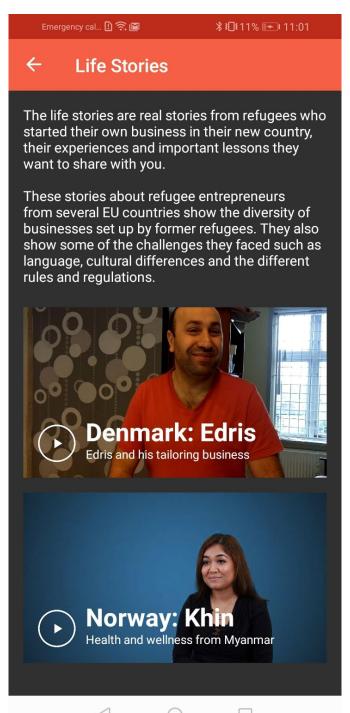






## Life Stories

- Real stories from refugees who started their own business in their new country
- As of today, two life stories have been published, and are available in the app:
  - Norway
  - Denmark



### $\leftarrow$

## Self-Evaluation tool & BMC

- Questionnaire where each refugee rate his/her level towards the nine blocks of the Osterwalder Canvas
- For each of the nine blocks, choose which description that fits your level the most from one to four
- Done three times:
  - Before training
  - During training
  - After training
- Results are recorded, and your progression is visualised

### 5,

Value proposition

To start a business you need to identify a business opportunity and create a value proposition for your customers. The value proposition is what the customers are willing to pay for. The value proposition must be adapted to the target group/customer segments and you have to do it better than your competitors.

**Self-Evaluation Test** 



Customer segments level 1 - Can explain one simple example with expert help

I have an idea for a product/service that I think people in my local area would buy. I need expert help to find more.



Customer segments level 2 - Can explain several examples simply with peer help

I can explain a simple value proposition for a product/service that people in my local area would buy and have talked to some possible customers about it.



Value proposition level 3 - Can choose the

• • • • • • • •

# Self-Evaluation tool & BMC

Emergency cal... 🗜 🛜 🔟 🔭 🖟 11:01

### Self-Evaluation Results

### Before the course



### **JJ** Value proposition

To start a business you need to identify a business opportunity and create a value proposition for your customers. The value proposition is what the customers are willing to pay for. The value proposition must be adapted to the target group/customer segments and you have to do it better than your competitors.

#### Self-Evaluation Results

Emergency cal... 🗓 🛜 🔟

### During the course

**≯ 3**□**1**11% **■•** 11:01



### **77** Value proposition

To start a business you need to identify a business opportunity and create a value proposition for your customers. The value proposition is what the customers are willing to pay for. The value proposition must be adapted to the target group/customer segments and you have to do it better than your competitors.

# Practical walkthrough of the app

 By Svein Even Skogen, system developer



SIGN IN

**NEW USER** 

**ANONYMOUS LOGIN**